



## The 17<sup>th</sup> Restaurant & Bar Hong Kong x Gourmet Asia Captures Global Industry Mood

The 17<sup>th</sup> **Restaurant & Bar Hong Kong** X **Gourmet Asia**, held on 3-5 September 2019 at the Hong Kong Convention & Exhibition Centre made headway by introducing various new show elements to create a more immersive and accommodative sourcing experience. The 3-day show housed 364 exhibitors from 32 countries and regions and attracted 9,063 trade buyers from 42 countries and regions, with China, Macau, Taiwan, Japan and Australia as the top 5 visiting countries and regions.

In response to the continuously changing landscape of the F&B industry, Restaurant & Bar Hong Kong (RBHK) joined forces with Gourmet Asia (GA), the real fine dining exhibition, to capture the high-end food and drinks and exclusive hospitality markets. Nearly half of the interviewed buyers showed interest in the gourmet sector and 93% of the interviewees were satisfied with the quality of exhibitors and their products. In addition, RBHK addressed the evolving demand for healthier products by co-locating with Natural & Organic Asia (NOA), introducing a wealth of organic, sustainable and ethically-sourced products to the Asia market. The ground-breaking colocation created powerful synergy, allowing dining establishments, supermarkets and retailers to capitalise on the latest F&B trend and sharpen their competitive edge.

The resounding success has led to an overwhelming response from exhibitors and visitors who are keen to participate again. Nearly 60% of the prime locations have been reserved for the next edition while over 98% of the visitors expressed keen interest in returning to RBHK X GA, which will take place on 1-3 September 2020 at HKCEC.

## **RBHK x GA2019** Facts & Figures



## Exhibitors



## **12,000m**<sup>2</sup> Exhibiting Area



**364** Exhibitors



**32** Countries & Regions

## Visitors



**9,063** Trade Buyers



**42** Countries & Regions

# \*

**93%** Hong Kong

<u>A</u>

**7%** Overseas

Highly Specialised Zones



- Food & Drinks
- Beer & Spirits
- Foodservice & Catering Equipment
- Design, Supplies & Technology



- Gourmet Food & Drinks
- Meat & Seafood
- Bakery, Confectionery & Coffee
- Wine & Spirits, Beer

## Exhibitor Analysis

## Exhibitors: 364

Ratio: Overseas 46% vs. local 54%

Exhibitors from **32** Countries & Regions:

- Australia
- Austria
- Belgium
- Canada
- China
- Denmark
- France
- Germany
- Hong Kong
- India
- Israel
- Italy
- Japan
- Korea
- Latvia
- Macau

- Malaysia
- Netherlands
- New Caledonia
- New Zealand
- Poland
- Portugal
- Republic of Ireland
- Russia
- Singapore
- Spain
- Sweden
- Taiwan Region
- Thailand
- The Philippines
- UK
- USA





"...the booth visitors were a high percentage of real opportunities. It's clearly a 'destination show' for buyers in the industry and a huge amount of networking and relationship building goes on. Sign me up for next year!"

Mr. Ross Williams – Managing Director, Brandwerk Limited (Hong Kong)

"We're pleased to exhibit in a great annual show here every year. RBHK is a good place to announce our new products and allows us to make business connections. We've got lots of positive responses and done better than what the expectation was."

> Ms. Freda Tsang, General Manager, Oceanus International Trading Ltd (Hong Kong)

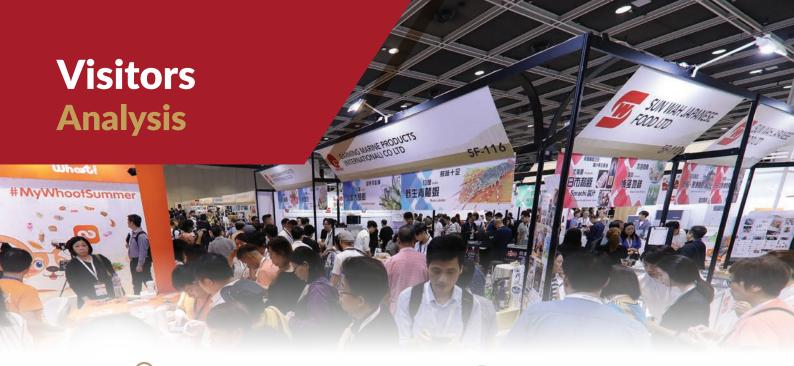
"First time for us to participate in an exhibition, we were positively surprised by the interest in our products from really high-quality leads. We met purchasing team from big hotel groups and restaurants groups at the show."

Mr. Edwin Kwok – Operations Manager, CTE Group Ltd (Hong Kong)



"Being Hong Kong's first world class automated meatball manufacturing factory accredited with world recognised certifications, RBHK has always been a great way for us to meet potential buyers and catch up with industry friends. We always have a blast at RBHK."

> Ms. Niki Tang, Managing Director, Bill's Food Factory Ltd 許記魚旦 原味荳品 (Hong Kong)





**9,063** Trade Buyers



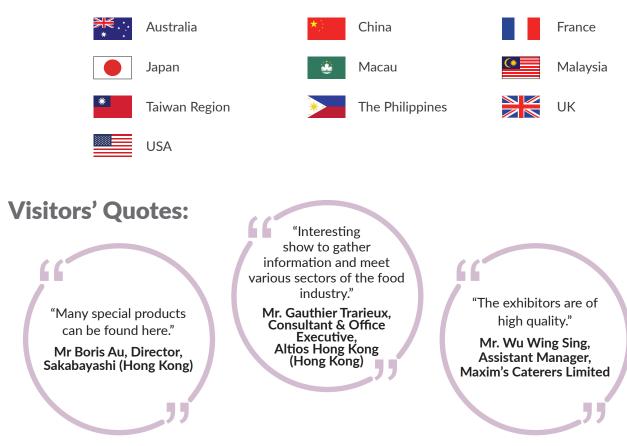
**42** Countries and Regions





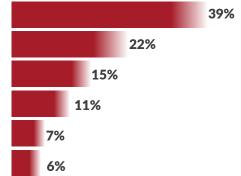


## Top 10 Visiting International Countries & Regions



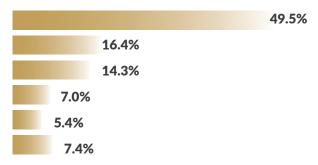
## Visitor Profile by Business Nature



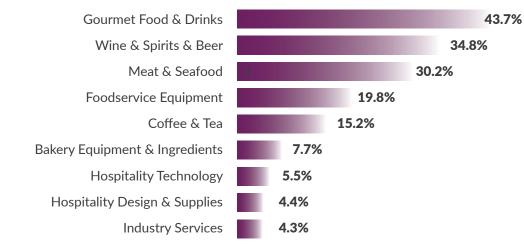


## Visitors' Profile by Job Function

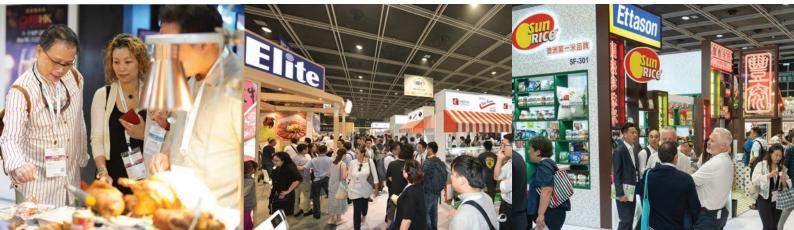
Management
Business Development / Sales & Marketing / Consultant
Chef / Restaurant / Food & Beverage / Catering / Wine / Coffee
Merchandising / Purchasing / Sourcing / Procurement
Account / Administrative / Finance / Executive / Officer
Others



## Visitors' Interested Products



(\*multiple responses from interviewees)





### Restaurant & Bar Hong Kong 2019 Cocktail Challenge

RBHK 2019 Cocktail Challenge shook up a storm as talented bartenders and mixologists competed to make the best cocktails. 50 contestants took to the stage and created cocktails using Pisco as the core ingredient, showcasing the charm of the emblematic drink of Peru. After rounds of fierce competitions, Yuya Sakamoto from Le Bec Fin French Restaurant took the crown.

### International Chinese Baijiu Cocktails Mixologist Competition

This one and only cocktail competition challenged the most innovative mixologists to blend the traditional essence of Baijiu into modern cocktails. The glamour of authentic Chinese spirits was brought to light as contestants used Ming River Sichuan Baijiu to create flavoursome cocktails that impressed the audiences.

### Wine Tasting Theatre

Sommeliers and certified Masters of Wine such as Ms Debra Meiburg MW, Ms Christina Choi WSET, Mr Bill Isler - CEO of Ming River, to name but a few, shared their extensive knowledge and wine appreciation tips in a series of wine seminars, wine judging and presentation ceremonies.

"Our company always looks forward to the annual Restaurant & Bar Hong Kong show. With its wide range of exhibitors and firsthand community connections, there are innumerable opportunities to engage, learn and develop new business opportunities while bumping into the who's who of the Hong Kong F&B trade."

> Debra Meiburg MW, Founding Director Meiburg Wine Media, MWM International

### **Coffee Power Championship**

The competition brought together the region's most knowledgeable and versed baristas to explore coffee cultures and create conversations. Over 30 competitors demonstrated their expertise across four different skill-based competitions – Rangers, Latte Art, Cup Tasters and Roasting. The winner goes to Be Water Team, Mr Fung Yuk Ning David, Mr Jacky Handrision and Mr Fan Tak Chun Jonathan respectively.

### **Chef Masterclass**

RBH

Chinese chefs and pastry chefs from renowned hotels and dining establishments prepared culinary masterpieces using classic and innovative ingredients whilst sharing their inspirations and cooking tips, creating exceptional sensory experiences for the audiences.

#### WINE TASTING THEATRE 醇酒世界晶味廳

**Top Varieties** 

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### Hong Kong Best Spirits Awards

The Awards selected the very best spirits in Bar, Restaurant & Hotel Categories and Spirits & Design Categories, celebrating the achievements of wine practitioners in promoting spirits in Hong Kong. Among the high-quality entries, Balblair Single Malt Whisky 15 Years Old - Asiaeuro International Beverage Limited and Samaroli Coilltean Guadeloupe Rum 20 Years Old /1998 - The Whisky Library won the best scotch whisky and best spirits title respectively.

#### Wine Luxe International Awards

Organised by Wine Luxe Magazine, the awards established a new standard of wine rating for Greater China. Top judges spanning diverse professional backgrounds teamed up to form a professional judging panel which has evaluated more than 2,000 wine and spirits from all over the world since 2016.

### **RBHK 2019 House Wine Awards**

Accredited wine judges including sommeliers, restaurant & bar managers, wine traders and educators convened at the expo to score wines based on international standards. La Gatta Moscato Moscato d'Asti D.O.C.G. 2018 - Wines Connection Limited, Mancura Etnia Moscato 2018 - HOP HING LOONG CO. LTD and Castel Grand Vin 2016 - B&F Wine Cellar Limited stood out from the crowd and won the Best of the Best Sparkling Wine, White Wine and Red Wine award respectively.

### **MEDIA EXPOSURE**

- AM730
- Apple Daily Ltd
- Apparel Magazine
- AsiaHORECA
- Asian Hotel & Catering Times
- Bar Talk
- Cru Magazine
- China Hotel Magazine
- FoodEx360.com
- Grocery Trade Magazine
- Hong Kong Builder Directory
- Marshall Cavendish
- Openrice Limited

- PRC Magazine
- Sing Tao Daily
- South China Morning Post
- Today's Baking
- Whisky Magazine
- Wine & Spirits
- Wine Luxe
- Winenow
- 頭條日報
- 食品展會大全
- 食品商務網

and more ...





## Visited Companies

#### **Hospitality & Tourism**

181 Hotel & Served Residences American Club **Cathay Pacific Catering Services** Century Hong Kong Hotel Club Lusitano Compass Group HK Ltd Conrad Hotel Courtyard by Marriott Hong Kong Crowne Plaza HK Kowloon East Crowne Plaza Hong Kong Causeway Bay Four Seasons Hotel HK Galaxy Entertainment Group Genting Hong Kong Gloucester Luk Kwok Hong Kong Grand Hyatt Hong Kong Grand Lisboa Hotel Harbour Grand Kowloon Harbour Plaza Hotel Management Limited Harbour Plaza North Point Hotel HK Ocean Park Marriott Hotel Hong Kong and Shanghai Hotels. Ltd. Hong Kong Golf Club Hotel Indigo Hong Kong Island Intercontinental Grand Stanford Hong Kong Kew Green Hotel Wanchai Hong Kong Kowloon Shangri-La, Hong Kong L'hotel Nina et Convention Centre Ladies Recreation Club Landmark Mandarin Oriental Langham Hospitality Group Le Méridien Cyberport Mandarin Oriental Hong Kong Marriott International Novotel Century Hong Kong Novotel Citygate Hong Kong Panda Hotel Plaza Premium Group Regal Hong Kong Hotel **Regal Oriental Hotel Regal Riverside Hotel** Renaissance Harbour View Hong Kong Hotel Rosewood Hong Kong Roval Pacific Hotel **Royal Park Hotel** Sheraton HK Hotel & Towers The Peninsula Hotels The Ritz Carlton HK 惠州皇冠假日酒店

#### Food & Beverage

A-1 Bakery Group Ambrosia Oyster Bar & Grill Baron 99 Beef & Liberty Beefbar Hong Kong Café de Coral Group Dim Sum Gallery Dim Sum Library Dotcod Seafood Restaurant and Oyster Bar

**Emperor Cinemas** Fook Lam Moon Gourmet Dining Group Green Orange Restaurant & Bar Hung Fook Tong Jardine Restaurant Group Jumbo Kingdom La Mer Restaurant & Lounge Lady M Madame Fù Manhattan Bar & Restaurant Maxim's Caterers Limited Million Rank (HK) Ltd Mos Food Hong Kong Limited Mr. Steak Nabe One Ninetvs On The Hill Coffee Bar Pacific Coffee PHD 薄餅博士 Pizza Express Pizza Hut HK Management Ltd Red Mr Sushi Express HK Ltd Teawood The Coffee Academics Wing's Catering Limited 太興飲食集團 深圳大快活快餐有限公司 **蛋摊**干 金飯碗 香港豪華飲食集團 龍皇控股集團有限公司

#### **Retail / Service**

A.S. Watson Art Wine Cellar Limited Circle K HK Ltd City Super Ltd Dahlia Fine Wines Gallery Dairy Farm International Holdings Limited E&B Wine Cellar Fernet Hunter Highlights (H.K) Online Shopping Co.,Ltd HKTVmall Jebsen Beer Madison Wine Meatmarket.hk PARKnSHOP Wine Palace Holdings Ltd Wine Spirit Limited Winelink Ltd Wing On Department Stores YATA Supermarket Yummy House International Ltd. 叁拾士多

#### Importer / Distributor / Wholesaler

AF Trade Limited All Time Healthy Co Ltd Allied Freres Fine Wine Ltd

Amazing Wine Global Ltd Anglo Swiss Trading Co (HK) Ltd Aqua Nordics Trading Co., Ltd. Arfoods Group Hong Kong Bee Health Australia (HK) Ltd **Broadway Foods** Cheung Chun Marine Products Ltd Classic Fine Foods (Hong Kong) Ltd Cosmos Wine Trading Ltd Dah Chong Hong Dai Fung Asia **Diligence Marine Products Ltd** Etak International Limited General Wine & Foods Co Ltd Goodwill Food Trading Co Gourmet Wine & Dine Ltd Guangzhou Grandkey Trading Co.,Ltd Hop Hing Loong Co., Ltd. I. Fish Company Limited Infinity Elements Management Ltd JetFresh Foods Kanezen Hong Kong Co., Limited Lorence & Company Limited Miumi International Food Company Limited Nathan Small Enterprises Australia Olivier Pacific Ltd **Organic Ocean Seafoods** Polybrands International Limited Sims Trading Co Ltd Tung Tai Hong Wah Cheong Co Ltd Wine & Spirits Global Wine's Link Limited Hong Kong Zhuhai Binhe Machinery Co., Ltd. 五豐行有限公司

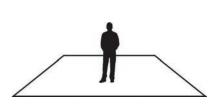
#### Manufacturer / Supplier

Amoy Food Limited Angliss HK Food Service Ltd Chung Wah Kitchen Machine Ltd Crown Food Group Ltd Dynasty Fine Wines Group Limited Eurogestion (HK) Ltd Five Star Wine International Limited H.K. Lovecraft Limited Int'l Gourmet Foods Ltd Kee Wah Bakery Ltd Koon Chun Hing Kee Soy & Sauce Factory Ltd Lam Soon HK Group Lee Kum Kee Man Lok Yuen Food Trading Ltd PastryGlobal Food Service Limited Sin Tat Premium Foods Limited Swire Coca-Cola HK Limited The Kowloon Dairy Limited Vitasoy International Holdings Ltd. Well Feat Catering Equipment Co., Ltd



## Restaurant & Bar Hong Kong x Gourmet Asia 2020 1-3 September 2020

Halls 5E & G, Hong Kong Convention and Exhibition Centre



Space Only US\$475/m<sup>2</sup> (Min. booking: 18m<sup>2</sup>)



Walk-on Package US\$525/m<sup>2</sup> (Min. booking: 9m<sup>2</sup>)



Premium Package US\$555/m<sup>2</sup> (Min. booking: 18m<sup>2</sup>)

## **Sponsorship Opportunities**

Various sponsorship programmes are on offer to enhance your company visibility and networking opportunities, so you can stand out from your competitors and draw more traffic to your booth. Sponsorship opportunities include, but not limited to, visitor lanyard, show bag, souvenir, cyber kiosk, VIP lounge and onsite events.



## The Organiser



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